

**PRESENTS** 

# BEYOND THE FEST

A CELEBRATION OF COMMUNITY: MORE THAN JUST A MUSIC FESTIVAL

NORTH LAWNDALE & LITTLE VILLAGE | VENDOR WORKSHOP

WELCOME | BIENVENIDO

# BEYOND THE FEST

A CELEBRATION OF COMMUNITY

MORE THAN JUST A MUSIC FESTIVAL













































## VENDOR WORKSHOP OVERVIEW

**EMPOWERING LOCAL BUSINESSES AT RIOT FEST & BEYOND** 

#### **OBJECTIVE**

- Understand the requirements for participating at Riot Fest 2024 and other Chicago events and festivals
- Learn about equipment needs, food and safety guides, permits, food distribution, budgeting, and more
- Gain valuable insights and strategies from Riot Fest organizers to maximize success

#### **FREE BOOTH**

To encourage participation, we are offering **free booths** to eligible businesses, this includes food, artisans and nonprofits. Businesses must complete the Riot Fest vendor workshop to qualify.

#### **ABOUT RIOT FEST**

- Sept 20 22, 2024
- All Ages
- 11am 10pm (All 3 Days)
- 40,000 per day



# **Contents**

- Vendor workshop overview
- Review of risk factors to foodborne illness
- Guidelines for operation
  - Planning
  - Base of operation (commissary/food establishment)
  - Transportation
  - Onsite operations
  - Booth layout
  - Propane
- Summer festival certificate
- Summer festival certificate providers
- Inspection information
- Common violations
- Festival vendor applications
- Artisan & nonprofit booths
- COI
- License certificate
- Common send back items on application
- Equipment rental
- Tips for vendors
- Budgeting & financial planning
- Key considerations and strategies
- Quiz
- Free vendor booth selection
- Thank you | Q&A | Contact Us
- Survey

## SPECIAL EVENT FOOD SAFETY TRAINING

# FDA 5 LEADING RISK FACTORS TO FOOD-BORNE ILLNESS

Food held at improper temperature Inadequately cooked or "Undercooked" food Contaminated food equipment Food from an unsafe source Poor hygienic practices/hand washing

### TIME / TEMPERATURE CONTROL FOR SAFETY FOODS

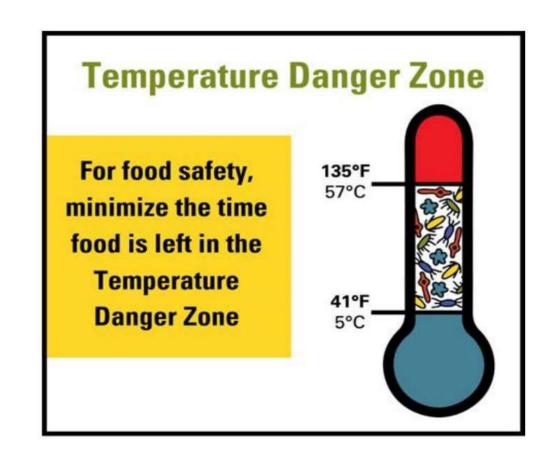
- Means a FOOD that requires time/temperature control for safety (TCS) to limit pathogenic microorganism growth or toxin formation.
- Some examples:
  - Milk / Cheese / Dairy Products
  - Eggs
  - Shellfish
  - Fish
  - Meats
  - Meat Alternatives
  - Untreated Garlic & Oil Mixtures
  - Baked Potatoes

- Raw Sprouts
- Cooked Pasta / Cooked Rice
- Cooked Vegetables / Cooked Plant Food
- Cooked Beans
- Certain types of sliced/cut produce
  - Tomatoes
  - Melons
  - Leafy Greens

### PROPER HOLDING TEMPERATURES FOR FOODS

- Bacteria grows very quickly in the "temperature danger zone" between 41° F and 135 ° F
- Cold food must be held at 41° F or below
- Hot foods must be held at 135 ° F or above

**Time/Temperature Control For Safety (TCS)** 



## **COOKING FOOD PROPERLY**

Raw Animal Food Type	Final Cooking Temperature °F (held for 15 seconds)
Eggs	145
Fish	145
Beef (ex: steak)	145
Ground meats (ex: sausage, hamburger)	155
Pork (ex: ribs, pork chop)	155
Poultry (ex: chicken, turkey)	165
Whole Meat Roasts (ex: brisket, pork loin)	Refer to charts in 3.401-11 of Food Code

Reheating Foods: TCS food that is cooked, cooled, and reheated for hot holding shall be reheated so that all parts of the FOOD reach a temperature of at least 165°F for 15 seconds.

## **SOURCES OF CONTAMINATION TO FOOD**

Type of Contamination	Example
Physical – some type of foreign object	Glass shards, plastic chips
Chemical – some type of chemical substance	Glass cleaner, lighter fluid
Biological – some type of living organism	Bacteria, viruses, parasites

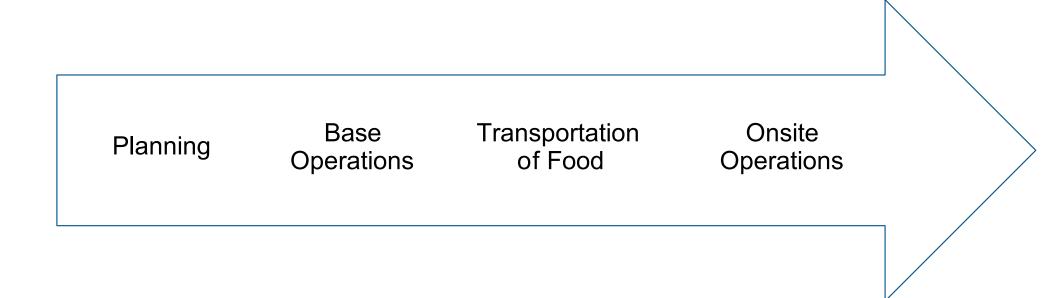
### **APPROVED FOOD SOURCES**

- Food and food ingredients must be obtained from an approved source, such as a licensed wholesaler
- Food cannot be prepared or stored in a residential home

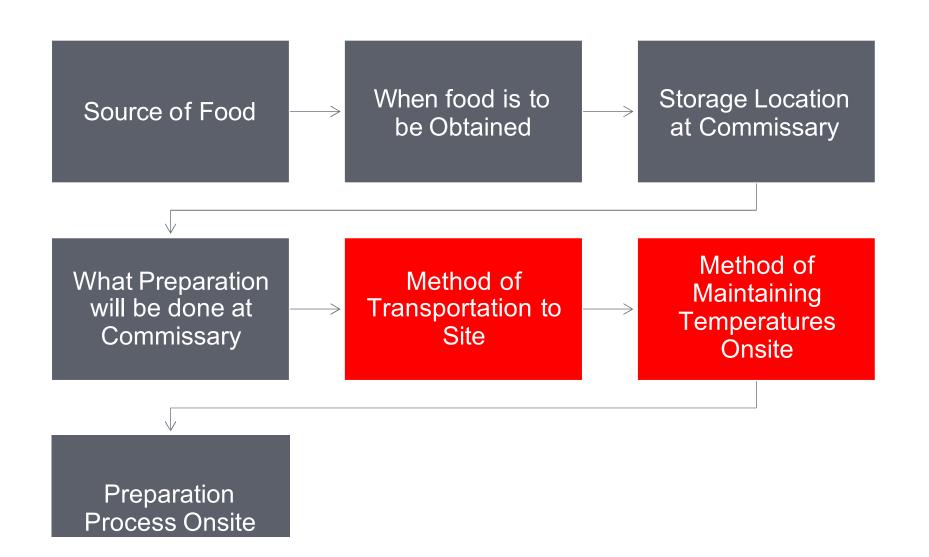
### HYGIENIC PRACTICES AND HANDWASHING

- Proper hand washing technique
  - When to wash
  - Where to wash
  - How to wash
- No eating/drinking in food preparation areas
- Do not come to work when sick with vomiting, diarrhea, sore throat with fever, etc.

## **CONTENTS OF GUIDELINES**



## **PLANNING - MAKE A FLOW PLAN**



## PLANNING - MONITORING RECORD KEEPING

- It is important to keep records.
  - All documents become part of the recording keeping system
  - Time/Temperature log (recommended)
  - Logs of equipment checks thermometers
  - Checklist
  - Corrective action records
  - Standard operating procedures

#### Daily Refrigerator / Freezer Temperature Log

Instructions: This log will be maintained for gogh refrigerator and freezer (both walk-in and reach in units) in the facility. A designated food service employee will record the time, air temperature and their initials (preferably upon arrival) once in the morning and once (preferably just before leaving the facility) in the afternoon. It is not necessary to check temperatures of tood products but book several products to be sure they are cold and frozen herrs are solid to the touch. The food service supervisor for each facility will vanily that food service employees and reviseeing, initialing, and during a sample of logs each month. Maintain this log for a minimum of two years and until given permission to discard it. If corrective action is required on any day, discle the date in the first column and explain the action taken on the back of the chart or on an attached sheet of paper. Refrigerators should be between Se<sup>®</sup>F and 41°F. Proceers should be between 10°F and 0°F.

** ** **	
Month Year:	Location Unit Description:

Date	Time Temp. Taken <am></am>	Temperature	Food Service Worker's Initials	Time Temp. Taken <pm></pm>	Temperature	Food Service Worker's Initials
2						
2						
3						
4						
5						
6						
7						
8						
9						
10						
11						
12						
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Shanner	Employees's ind	sors post Post	W.	

# **BASE OF OPERATION**

- A licensed, commercial commissary must be used in conjunction with the festival operations
- Restaurant, Shared Kitchen, Commissary
- The commissary or retail food establishment used for base of operations shall have a passing inspection within six months prior to the application date
- All complex food preparation must be done at the commissary
  - Washing produce
  - Slicing of produce
  - Other complex food preparation activities

### **BASE OF OPERATION**

- Areas to consider at the Base:
  - Receiving Foods from approved sources
  - Storage Foods stored at proper temperatures
  - Cooking Cook foods to the proper temperatures
  - Cooling Cool foods with ice baths or shallow pan
  - Storage Store foods after cooling and before delivering to the site

### TRANSPORTATION OF FOOD

- From the Base of Operation to the Festival Site, food temperature and safety must be maintained
- Questions to consider -
  - How will the product be transported?
  - Is product protected from contamination?
  - How will products be maintained at the proper temperature?
  - How will the product be kept cold? (41°F or below)
  - Will the product be transported hot? (135°F or above)

## **TRANSPORTATION**





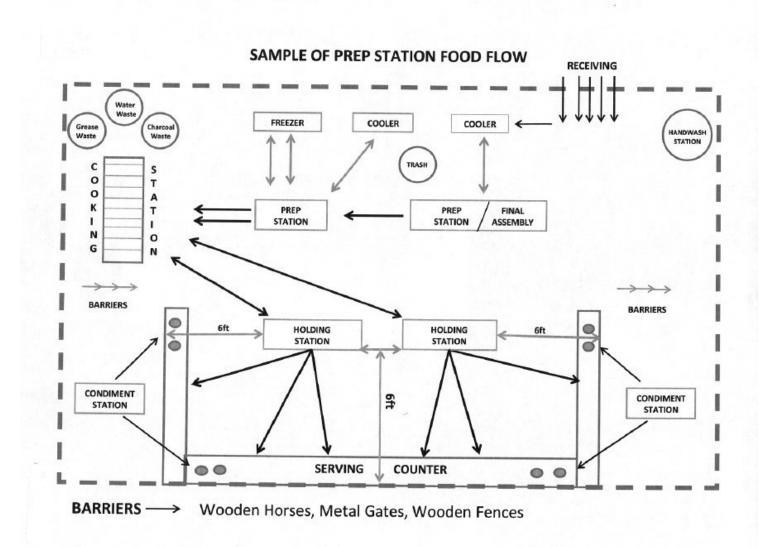
## SETUP AT THE FESTIVAL SITE

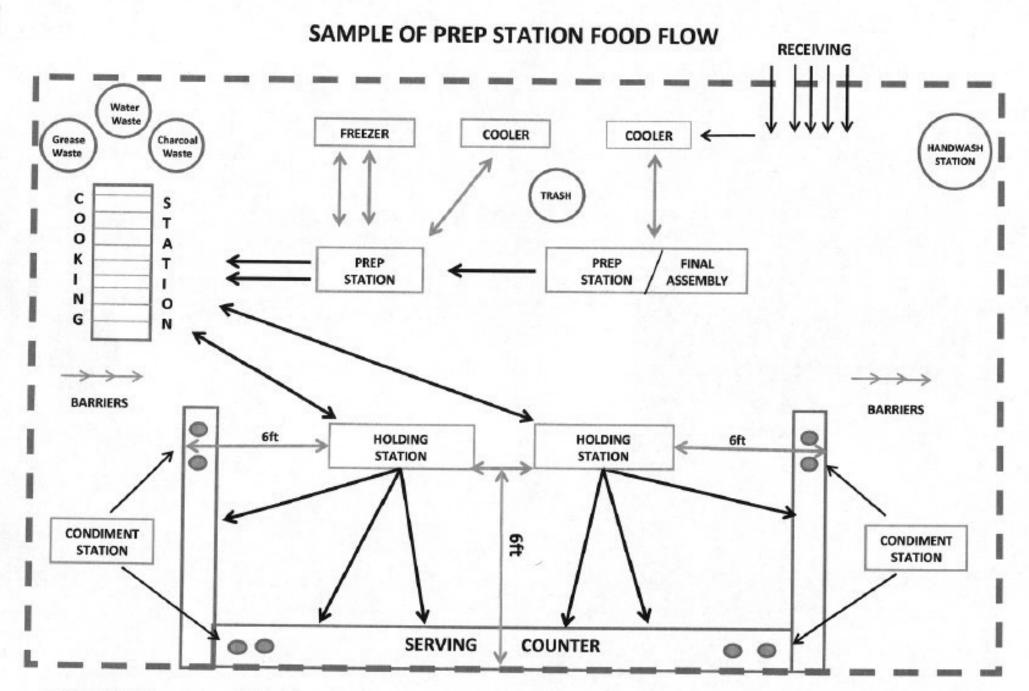




### **ONSITE - SITE SET UP**

- CONSIDER THE FOLLOWING FACTORS:
  - Good workflow minimum handling of food
  - Avoid opportunities for cross contamination
  - Provide a clear exit path
  - Do not block the fire hydrant
  - Hand sink location and access





BARRIERS ---> Wooden Horses, Metal Gates, Wooden Fences

## **BOOTH LAYOUT**

- Template included with application
- Can draw their own as long as it includes all booth features

#### Special Event Food Booth Layout

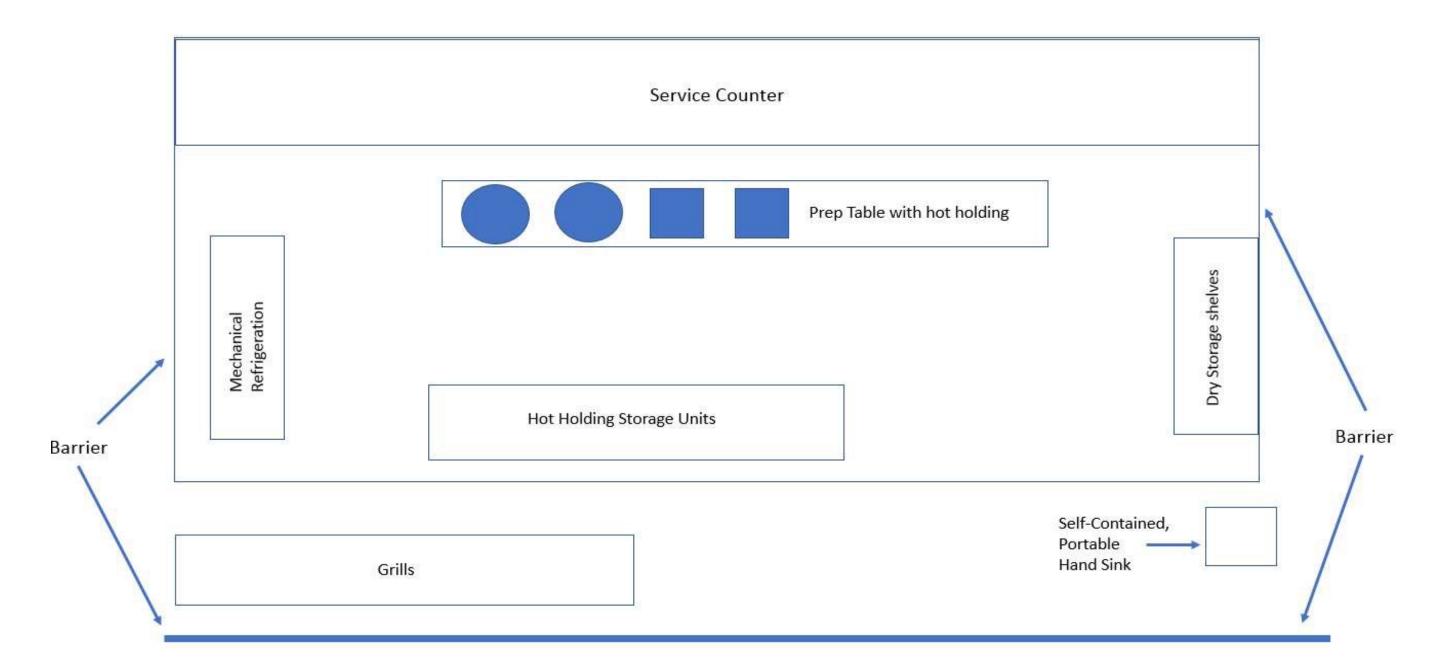
(Required with all applications)

Show "Receiving" location. Hand draw in the shapes to represent the equipment as they will be set up at the event.

Note: Mechanical Refrigeration is required if the vendor has any cold-held perishable menu items. Also, a location for Hand Washing must be shown on the layout and be aware that NO DISHWASHING is allowable on-site so this should not be done or shown on the layout.

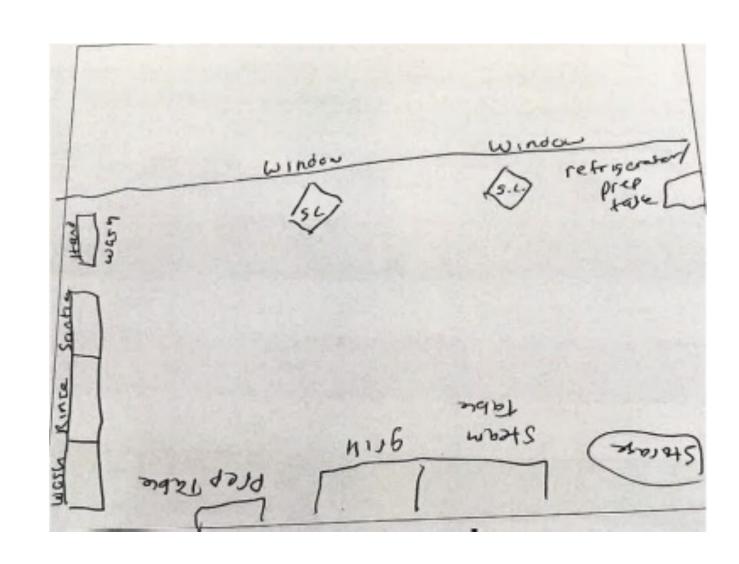
e done or shown on the layout.	
/endor Name:	
	<u>.                                    </u>
Hot Serving Cooking Counter Station	
Station Freezer Counter Station	
Hand Mechanical Prep	Condiment
Wash Station Station Station	Station

## **SAMPLE BOOTH LAYOUT**



## SAMPLE BOOTH LAYOUT - NOT APPROVED

Dishwashing is **not** allowed



#### **ONSITE - SETUP**

- Setup booth correctly before the event begins.
- Equipment to keep hot foods hot and cold foods cold.
- Place equipment for the proper flow of food and easy cleaning.
- Food items stored off the floor 6 inches.
- Corn covered with a waterproof tarp to prevent contamination from the elements.
- As needed proper floor covering to keep the booth clean. (Use corrugated box board. Remove and replace when soiled.)
- Ensure the event is set up in a clean area free from rodents.
- Setup in a dry location. Free from puddles of water to prevent water from pooling and insects from breeding.

### **ONSITE - PERSONAL HYGIENE**

- Clean clothing
- No Sleeveless shirts
- No shirts with exposed mid-drifts
- Proper hair restraints
- All employees must wash hands as required to prevent the spread of disease
- Sick employees with diseases transmitted via food are excluded

## ONSITE - EMPLOYEE HEALTH POLICY (SICK EMPLOYEES)

- No person, while affected with a disease in a communicable form that can be transmitted by foods or who is a carrier of organisms that cause such a disease or while afflicted with a boil, or infected wound, or acute respiratory infection, shall work in a food service establishment in any capacity in which there is a likelihood of such person contaminating food or food contact surfaces with pathogenic organisms or transmitting disease to other persons.
- Frequent trips to the restroom may indicate a person who is ill with diarrhea.

## **ONSITE - HAND WASH FACILITIES**

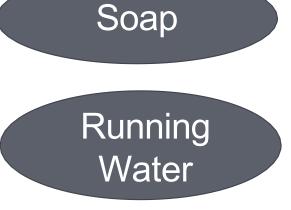
- Portable self-contained hand wash facilities with water under pressure must be available
- Filled with potable water, soap, supply of paper towels and handwashing sign at every sink.



#### Please note:

Bucket set-up is NOT allowed





Paper Towels

#### ONSITE - NO BARE HAND CONTACT WITH READY-TO-EAT FOODS

- Gloves, Tongs, Tissues, Or other approved barriers to protect ready-to-eat food from direct hand contact.
- Gloves should be put on clean hands
- Replace when ripped or torn
- Replace before beginning a new task
- Replace after handling raw foods and before handling ready-to-eat food
- Change every hour during continuous use





## **ONSITE**



Prevent cross-contamination

Keep Food
Contact
surfaces clean

## **ONSITE - COLD STORAGE**

- Mechanical refrigeration is required for cold TCS foods, sufficient to maintain cold food at 41°F or below.
- Coolers filled with ice/dry ice will not be approved for use for TCS foods.
- Time as a Public Health control is not permitted at special events.
- Provide refrigerated and or freezer trucks with a thermometer.
- Check the air temperature of all refrigerators (including refrigerated trucks)
- Check the temperature of the food every 2 hours.
- Record the temperature on a log (recommended).
- Correct all problems immediately and keep a record of the action taken.
- Store cold refrigerated foods in the coolest part of the truck without freezing the product.
- Ensure proper product temperature before putting food on the truck for storage and when removing the food from the truck. Use your clean and calibrated thermometer to take temperatures of the food.



#### **ONSITE - HOT HOLDING UNITS 9-101.20**

- TCS foods that are held hot for service must be maintained at 135°F or above.
- The harmful bacteria that typically contaminates foods and causes foodborne illness is not able to multiply, or multiplies very slowly, when they are held at temperatures above 135°F.
- Food is to be held hot in approved hot holding units. Steam tables, baine maries, and steam cabinets are designed for maintaining food at or above 135° F. A double boiler on a stove can also be effective for holding some hot food items.
- Hot holding equipment is only designed to maintain product temperature and should never be used to heat or reheat product.



### ONSITE - DON'T PREPARE TOO MUCH TOO SOON

- Cook what is needed.
- Don't prepare too much food in advance of service. Keep foods out of the temperature danger zone.
- KEEP IT HOT, KEEP IT COLD, KEEP IT MOVING.

## ONSITE - NEVER DISPLAY FOOD NEXT TO THE CUSTOMER



- Display 6 ft. from the Public
- Prevent Public Contamination
- Place a barrier between food and the customer

- Display foods away from the public and other sources of potential contamination.
- Foods should be displayed 6 ft. away from the customer.
- Protect refrigerated display cases from the sun to prevent food from warming into the temperature danger zone.

## **ONSITE - NO SELF-SERVICE**

# Risk of Contamination





# **ONSITE - DRINKING WATER**

- Provide safe drinking water such as bottled water or water from an approved source.
- Purchase crushed ice from an approved supplier. Hand shaven ice is not allowed.



# ONSITE - NOT AN APPROVED DRINKABLE WATER SOURCE



# **ONSITE - APPROVED BEVERAGE DISPENSERS**

- Use approved beverage dispensers that provide protection of the beverage.
- Contact the Chicago Department of Health to see if your dispenser will be approved for use at an outdoor festival.







# FROZEN BEVERAGE MACHINES (9-101.20 (C)

- Can be used if:
  - Machine is returned to the commissary each night of operation to be washed, rinsed, and sanitized in accordance the manufacturer.
  - Only non-TCS beverages (no dairy) are used in the machine.



# **COMPLEX FOOD PROCESSING (9.101-10 G)**

- "Complex food preparation including washing and slicing of food shall be completed at the retail food establishment or commissary.
- Based on menu and food preparation processes case by case basis
- Some processes cannot be done in booth because booth lacks necessary plumbing, space, equipment, etc.
- Examples of processes not allowed:
  - Cooking of whole roasted animals
  - Slicing and portioning of large amounts of food
  - Cooling of TCS
  - Use of oversize or specialty equipment that cannot be swapped out with replacements to meet cleaning frequency requirements
  - Washing of produce or utensils at the booth

# **ONSITE - KEEP YOUR BOOTH CLEAN**

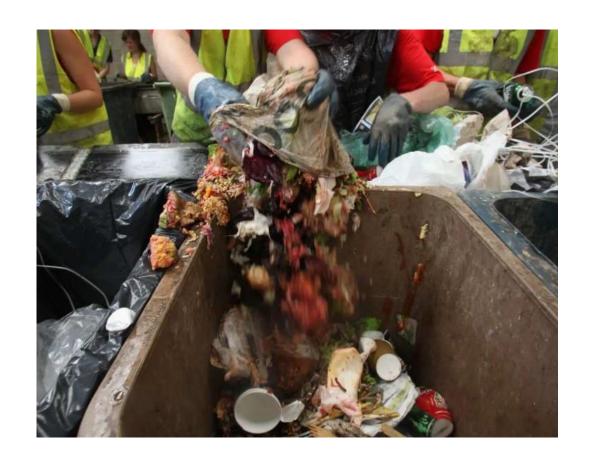
Empty Trash and Replace Soiled Floor - Box Board





# ONSITE

- Discard Leftover Foods at the End of the Day
- Leftover cooked foods cannot be reserved.
- Do not put cooked foods back into your coolers to be reserved.
- Leftover foods must be discarded.



## **INSPECTION FINDINGS - COMMON VIOLATIONS & CLOSURES**

- Temperature abuse
  - Not enough refrigeration
  - Inappropriate transportation
- No person with summer certificate
- No hand sink or hand sink issues
- Lack of effective barriers for food protection



- Some examples of why a booth is closed by CDPH (not allowed to operate):
- No PIC with an original/valid Summer certificate
- Not enough mechanical refrigeration
- No hand sink or hand sink issues (no water, etc.)
- Lack of effective barriers for food protection

## SUMMER FESTIVAL CERTIFICATE

## Summer Festival Food Vendor Certificate (SFFVC)

- A Person in Charge or designee must be onsite at the temporary food establishment during all times that food is being prepared, held hot, and served.
- The person with the SFFVC and their original SFFVC is required to be onsite and available for inspection.
- Copies of the SFFVC or letters from course providers are <u>not</u> accepted during booth operation.
- All food related operations shall cease when there is no person with an original and valid Summer Festival Food Vendor Certificate.

# **SUMMER SANITATION PROVIDERS**

MXC FSS Program Phone Number: 312-850-3522		Summer						
Training Provider	Language	Ceritifaction	Contact	Address	City	State	Telephone	Website/Email
American Academy of Food Safety	Eng/Chinese/Spanish	Yes	Mary Troken	7144 N. Harlem, #188	Chicago	IL	773-558-5888	www.aafoodsafety.com
American Chinese Restaurant Association	English/Chinese	Yes	Mildred Wong		Burr Ridge	IL	630-207-4176	mildredtwong@aol.com
ARF Food Safety Consulting	English	Yes	Jasmime Murray	8440 S. Kedzie Ave.	Chicago	IL	872-800-2487	www.ARFfoodsafety.com
B And H	Korean/English	Yes	Seung Ahn	1229 S. Christine Ct.	Vernon Hills	IL	847-840-2389	seungahn13@gmail.com
Believers	English	Yes	Sharon Ako			IL	708-712-8779	www.Believers1.com
Certified Food Safety Training	English	Yes	Maureen Leahy	7144 N. Harlem, #129	Chicago	IL	773-401-3244	www.ilfoodsafety.net
D.S.O.D. Food Professionals	English	Yes	Dr. H.L. Standberry	536 E. 147th Street	Harvey	IL	630-504-2083	www.dsodfoodpros.org
Food Safety Class	Arabic/English	Yes	Hanna H. Moses	3421 W. Lawrence Ave	Chicago	IL	312-961-8636	www.foodsafetyclass.net
Foodservice Educational Seminars	English/Spanish	Yes	Lea Stames	4723 W. Belmont Ave.	Chicago	IL	773-427-9500	www.festraining.org
Gregory Stolis & Associates	English	Yes	Gregory Stolis		Westmont	IL	630-960-1135	
Illinois Food Safety Training with Katy	English/Spanish	Yes	Catherine (Katy) McInerney	780 W. Army Trail Rd.	Carol Stream	IL	630-699-0903	www.foodsafetytrainingwithkaty.com
Illinois Restaurant Association	English/ Spanish	Yes	Mary Wilkie	33 W. Monroe, Ste 250	Chicago	IL	312-787-4000	www.illinoisrestaurants.org
Kennedy King College	English	Yes	Continuing Ed	6301 S. Halsted	Chicago	IL	773-602-5000	www.ccc.edu/colleges/kennedy
Logan Square Kitchen	English	Yes	Zina Murray		Chicago	IL	773-550-9642	www.logansquarekitchen.com
Malcom X College	English	Yes	Continuing Ed	1900 W. Jackson Blvd., Ste 0203	Chicago	IL	312-850-7136	www.ccc.edu/colleges/malcolm-x
Moshe Aliel	English/Spanish	Yes	Moshe Aliel				224-392-3456	
Paladin Management	English/Spanish	Yes	Michael Paladines	2758 U S Highway 34, Ste B384	Oswego	IL	630-554-3663	www.safefood.com
Pui Tak Center	English/Chinese	Yes	Stephen Sit	2216 S. Wentworth	Chicago	IL	312-328-1188	www.puitak.org
Safedining Association	English/Spanish	Yes	Suzanne Rallo	P.O. Box 637	<b>Downers Grove</b>	IL	630-434-0588	Safedining@aol.com
Sanitation Certificate	English	Yes	Tony Molinario		Chicago	IL	773-552-6011	www.sanitationcertificate.com
Sanitized on Safety	English/Spanish	Yes	Rodney Trussell	8400 S. Ashland	Chicago	IL	312-523-5871	www.SoSfaeFoods.com
Santa Lucia Food Safety Training & Consulting	English/Spanish	Yes	Maria Santa Lucia	1649 E. 50th St. Ste #13A	Chicago	IL	773-502-5262	www.slfoodsafety.com
Serving with Safety	English	Yes	Vergina Shabazz	155 N Wacker Dr. Ste. # 4250	Chicago	IL	312-803-2617	servingwithsafety@yahoo.com
Sweet Peas EKD	English	Yes	Ernest Davis	159 S. Cottage Hill Ave, Ste. 312	Elmhurst	IL	630-842-0289	davis2027@sbcglobal.net
Tryba Training	English	Yes	Susan Tryba	5441 Lee Ave.	Downers Grove	IL	630-201-2724	

# **EQUIPMENT RENTAL**



S/S Food Prep Table (#1×37\*W) \$98.18±±



Sheet Pan Rolling Rack \$57.07++ Fits 20 pans = 18°x26° \$4.31++/san



S/S Single Door Refrigerator \$303.66++



Propane Grill \$314++ 100lb Propane Tank \$135.84++



Charcosl Grill (Bost not holide sharcest) \$98.18



Charbroiler \$216.30++ 100lb Propane Tank \$135.84++



90k BTU Propane Griddle \$97.02 100lb Propane Tank \$135.84++



8qt S/S Rectangular Electric Chafer \$47.99++ Had Inn 219 56.83--Had Inn 419 57.94--



75k BTU Convection Oven \$393.91++ 100lb Propane Tank \$135.84++



Electric Convection Oven \$258.04++



Freezer Chest 14 Cu. Ft. \$162.33++



Glass top Freezer Chest 17 Cu. Ft. \$446.25++



Sandwich Prep Befrigerator \$251.84++



S/S Dual Cone Heat Lamp \$38.80++ S/S Single Heat Lamp w/ Board \$66.20++



18 Shelf Electric Warming Cabinet \$337.94

#### **KEP Propane and Equipment LLC**

6048 S Mobile Ave.

Chicago IL, 60638

Vendor Contact Information	
Name:	
Phone:	
Email:	
Note: In conjunction with our propane supplier, AmeriGas, WE will be providing your propanely and the providing your propanely are the providing your propanely and the providing your propanely are t	opane for the entirety of the event.
KEP Propane and Equipment will supply <b>ALL</b> propane hook-ups , per the Fire Marshall's r	equest.
Cost of Hook-up	
1-2 Appliances \$350.00	
3-4 Appliances \$500.00	
5-6 Appliances \$550.00	
Includes regulation, 50 feet of gas hose, fittings, and the labor necessary to set-up and b	reak down your equipment. Does not include propane
Additional expenses if needed: Each additional appliance is \$50.00	
Extra hose= \$3.25 per linear foot	
Extra regulators= \$45.00 each	
Propane Pricing	
\$100.00 per 20 gallon tank plus delivery/pick up	
\$305.00 per 100 gallon tank plus delivery/pick up	
Lay out Sheet for your booth	
Number of gas appliances:	
Total number of B.T.U's:	
The box on the right is representative of your booth. Please show where you will be	
placing your gas appliances.	
Please sign and return this form to KEP Propane and equipment. Any questions,	
please call or email Dominic 773.751.9042. <a href="mailto:DominicG@keppropane.com">DominicG@keppropane.com</a>	
All invoices must be paid in full prior to the event move in day to ensure our service	
In the event that your invoice isn't paid, and you are mistakenly hooked up, we reserve	e
the right to disconnect your equipment during the event	
Signature of vendor representative	SELLING SIDE

Date:\_\_\_\_\_

## **COMMON SEND-BACK ITEMS ON APPLICATIONS**

- Trailers (not allowed in any form)
- No copy of actual summer fest certificate provided (letters, proof of registration NOT accepted)
- Incomplete menu processes
- Incomplete booth layouts
- Commissary permission letter not notarized
- No mechanical refrigeration provided
- No recent passed inspection at commissary kitchen
  - Restaurants can request inspection by emailing food@cityofchicago.org
  - Include facility and contact information
  - Clarify that inspection is for special event participation

# **TIPS FOR VENDORS**

- Submit application in a timely manner
- Include booth layout with application
- Plan ahead if a recent inspection is needed
  - Passed inspection should be completed BEFORE vendor submits their application to the event coordinator
  - Reminder that event coordinators must turn in vendor applications to CDPH 20 days prior to the event
- No bare-hand contact
- Wash, chop, prepare food at restaurant/commissary, no food complex preparation is to be done at festival

# **TIPS FOR VENDORS**

- No food left at booth overnight
- Operator is to have a calibrated metal stem thermometer and method to clean/sanitize thermometer
  - Reminder: Monitor the temperatures of the TCS foods, foods found at improper temperature will be discarded.
- Floor covering may be required
- Protect food from contamination at every step of the process
- No home prepared foods

# **TIPS FOR VENDORS**

- Customer self-service prohibited, except for non-TCS condiments.
  - Self-serve condiment bottles are to be tethered to permanent surface
  - Individual prepackaged condiments are also an option
- Need sneeze guards/barrier/or food displayed less than 6ft from public
- Dishwashing at booth/festival is prohibited need to bring enough utensils
- No eating inside the booth

# **QUIZ**

- Will the CDPH inspector accept a copy of the SFVC onsite during the inspection?
- Can you operate if you have a receipt for the Summer certificate or a copy of it?
- What temperature must cold food be kept at?
- What temperature must hot food be kept at?
- Is dishwashing (3 tubs/buckets) allowed at a festival in the booth?
- Can you prepare foods at home and sell at the festival?

# **ANSWERS**

- Will the CDPH inspector accept a copy of the SFVC onsite during the inspection? **NO**, the **PIC needs the valid/original SFVC**.
- Can you operate a food booth if you have a receipt for the Summer certificate or a copy of it? **NO**, **the PIC needs the valid/original SFVC**. (Exception, not needed if all food is non-TCS and pre-packaged at the commissary; refer to slide.)
- What temperature must cold food be kept at? 41°F or below.
- What temperature must hot food be kept at? 135°F or above.
- Is dishwashing allowed at a festival / booth? NO, must have enough utensils at festival.
- Can you prepare foods at home and sell at the festival? NO, it must be prepared at the approved commissary, shared kitchen, or restaurant.
- Can you wash produce at a booth/festival? NO, it must be done at the approved commissary, shared kitchen, or restaurant.

# **BUDGETING AND FINANCIAL PLANNING (Starter)**

#### Community Vendor Workshop for North Lawndale and Little Village Businesses

#### **Budgeting and Financial Planning**

Let's walk through an example of a budget and Profit & Loss (P&L) Statement for a food vendor participating in a 3-day festival with attendance of roughly 50,000 people per day, and where there are approximately 30 other food vendors.

- · Operating hours: 10 hours per day.
- Staff: 2 cooks, 2 registers, 2 servers, 1 runner, and a load-in crew of 2 people for a total of 6 hours
- Menu: Burgers, Hot Dogs, Fries, and Soft Drinks

#### Scenario 1: 500 Customers Per Day

#### Revenue

Total Customers: 500 customers \* 3 days = 1500 customers

- Burger Sales: \$12 \* 500 customers \* 3 days = \$18,000
- Hot Dog Sales: \$8 \* 500 customers \* 3 days = \$12,000
- Fries Sales: \$8 \* 500 customers \* 3 days = \$12,000
- Soft Drink Sales: \$3 \* 500 customers \* 3 days = \$4,500
- Total Revenue: \$46,500

#### Cost of Goods Sold (COGS)

- Burger: \$2 \* 500 customers \* 3 days = \$3,000
- Hot Dog: \$1.5 \* 500 customers \* 3 days = \$2,250
- Fries: \$0.75 \* 500 customers \* 3 days = \$1,125
- Soft Drinks: \$0.5 \* 500 customers \* 3 days = \$750
- Condiments: \$0.25 \* 500 customers \* 3 days = \$375
- Total COGS: \$7.500

Gross Profit: \$39,000 (Total Revenue - COGS)

#### **Operating Expenses:**

- Staff wages: \$20/hour \* 10 hours/day \* 3 days \* 7 staff = \$4,200
- Load in crew: \$20/hour \* 6 hours \* 2 people = \$240
- Signage: \$800
- Event License: \$75
- Vendor Fee: \$10,000
- Food Equipment and Refrigeration Rental: \$1,000
- Disposable Items (napkins, paper plates, etc): \$500
- Booth Decorations (lights, extensions cords, etc): \$400
- Transport and Fuel: \$300
- Propane hook up and gas: \$500
- Total Operating Expenses: \$18,015

#### Net Income Before Tax: \$20,985 (Gross Profit - Operating Expenses)

#### Taxes:

- Sales Tax (11.25% on total revenue): \$46,500 \* 11.25% = \$5,231.25
- Corporate Tax (Illinois, 7% on net income before tax): \$20,985 \* 7% = \$1,468.95
- Total Taxes: \$6,700.20

Net Income After Taxes: \$14,284.80 (Net Income Before Taxes - Total Taxes)

# BUDGETING AND FINANCIAL PLANNING ( Pro )

#### Scenario 2: 750 Customers Per Day

#### Revenue

Total Customers: 750 customers \* 3 days = 2250 customers

- Burger Sales: \$12 \* 750 customers \* 3 days = \$27,000
- Hot Dog Sales: \$8 \* 750 customers \* 3 days = \$18,000
- Fries Sales: \$8 \* 750 customers \* 3 days = \$18,000
- Soft Drink Sales: \$3 \* 750 customers \* 3 days = \$6,750
- Total Revenue: \$69,750

#### Cost of Goods Sold (COGS)

- Burger: \$2 \* 750 customers \* 3 days = \$4,500
- Hot Dog: \$1.5 \* 750 customers \* 3 days = \$3,375
- Fries: \$0.75 \* 750 customers \* 3 days = \$1,688
- Soft Drinks: \$0.5 \* 750 customers \* 3 days = \$1,125
- Condiments: \$0.25 \* 750 customers \* 3 days = \$562.5
- Total COGS: \$11,250.5

Gross Profit: \$58,499.5 (Total Revenue - COGS)

#### **Operating Expenses:**

- Staff wages: \$20/hour \* 10 hours/day \* 3 days \* 7 staff = \$4,200
- Load in crew: \$20/hour \* 6 hours \* 2 people = \$240
- Signage: \$800
- Event License: \$75
- Vendor Fee: \$10,000
- Food Equipment and Refrigeration Rental: \$1,000
- Disposable Items (napkins, paper plates, etc): \$500
- Booth Decorations (lights, extensions cords, etc): \$400
- Transport and Fuel: \$300
- Propane hook up and gas: \$500
- Total Operating Expenses: \$18,015

**Net Income Before Tax:** \$40,484.5 (Gross Profit - Operating Expenses)

#### Taxes:

- Sales Tax (11.25% on total revenue): \$69,750 \* 11.25% = \$7,846.88
- Corporate Tax (Illinois, 7% on net income before tax): \$40,484.5 \* 7% = \$2,833.91
- Total Taxes: \$10,680.79

Net Income After Taxes: \$29,803.71 (Net Income Before Taxes - Total Taxes)

# BUDGETING AND FINANCIAL PLANNING (Elite)

#### Scenario 3: 1,000 Customers Per Day

#### Revenue

Total Customers: 1,000 customers \* 3 days = 3,000 customers

- Burger Sales: \$12 \* 1,000 customers \* 3 days = \$36,000
- Hot Dog Sales: \$8 \* 1,000 customers \* 3 days = \$24,000
- Fries Sales: \$8 \* 1,000 customers \* 3 days = \$24,000
- Soft Drink Sales: \$3 \* 1,000 customers \* 3 days = \$9,000
- Total Revenue: \$93,000

#### **Cost of Goods Sold (COGS)**

- Burger: \$2 \* 1,000 customers \* 3 days = \$6,000
- Hot Dog: \$1.5 \* 1,000 customers \* 3 days = \$4,500
- Fries: \$0.75 \* 1,000 customers \* 3 days = \$2,250
- Soft Drinks: \$0.5 \* 1,000 customers \* 3 days = \$1,500
- Condiments: \$0.25 \* 1,000 customers \* 3 days = \$750
- Total COGS: \$15,000

Gross Profit: \$78,000 (Total Revenue - COGS)

#### **Operating Expenses:**

- Staff wages: \$20/hour \* 10 hours/day \* 3 days \* 7 staff = \$4,200
- Load in crew: \$20/hour \* 6 hours \* 2 people = \$240
- Signage: \$800
- Event License: \$75
- Vendor Fee: \$10,000
- Food Equipment and Refrigeration Rental: \$1,000
- Disposable Items (napkins, paper plates, etc): \$500
- Booth Decorations (lights, extensions cords, etc): \$400
- Transport and Fuel: \$300
- Propane hook up and gas: \$500
- Total Operating Expenses: \$18,015

Net Income Before Tax: \$59,985 (Gross Profit - Operating Expenses)

#### Taxes:

- Sales Tax (11.25% on total revenue): \$93,000 \* 11.25% = \$10,462.5
- Corporate Tax (Illinois, 7% on net income before tax): \$59,985 \* 7% = \$4,198.95
- Total Taxes: \$14,661.45

Net Income After Taxes: \$45,323.55 (Net Income Before Taxes - Total Taxes)

- Pricing Strategy: It's crucial to set prices that are not only attractive to festival-goers but also cover your costs and generate profit. Consider the price sensitivity of your target market, costs, competition, and your overall business objectives.
- Cost Management: Keep a tight control on both variable and fixed costs. Variable
  costs, such as food and beverages, can be controlled through efficient inventory
  management and minimizing waste. Fixed costs, like the vendor fee or equipment rental,
  should be negotiated to obtain the best possible rates.
- 3. **Sales Tax:** As of 2021, the combined sales tax rate for Chicago, Illinois is 11.25%. This includes the Illinois state sales tax of 6.25%, the Chicago local sales tax of 1.25%, the Cook County sales tax of 1.75%, and an additional district tax of 2.0%. At festivals, food is generally not tax-exempt. Therefore, consider how this tax affects your pricing and profitability.
- Staffing: Your staff plays a critical role in the success of your food booth. You need to
  make sure that you have enough staff to handle peak periods without compromising
  service quality. However, overstaffing can lead to increased costs.
- Efficient Processes: Develop efficient processes to deliver quick and quality service.
   This can include having a simplified menu, effective food prep techniques, and fast payment systems.
- 6. **Attractiveness:** Festival-goers are attracted to booths that look appealing. Invest in attractive signage and booth decorations, ensuring that your booth stands out from the competition.
- 7. **Compliance with Laws and Regulations:** Make sure you're aware of and comply with all necessary laws and regulations. This includes obtaining an event license, following health and food safety guidelines, and having the necessary insurance coverages.
- Additional Costs: Don't overlook the "hidden" costs of running a food booth, like the
  cost of propane for cooking, disposables (napkins, paper plates), and transportation
  costs.
- 9. **Demand Estimation:** It's important to realistically estimate demand. Overestimating can lead to increased food waste and costs, while underestimating can lead to lost sales opportunities. Remember, at a festival with an attendance of 50,000 per day and 30 other food vendors, attracting between 500 to 1,000 customers per day may be a reasonable range, but this can vary based on factors like your booth's location, menu appeal, pricing, and the competition.
- 10. Weather Considerations: Weather can greatly affect customer turnout and food preferences at festivals. In warmer weather, lighter foods and drinks may be more popular, while heartier foods might sell better in cooler temperatures. Additionally, adverse weather conditions (rain, extreme heat, etc.) can significantly lower overall attendance. It's beneficial to check the weather forecast leading up to the event and plan accordingly. Offering items that are weather-appropriate could give you an edge over competitors and help maintain sales despite weather conditions. Remember, however, that weather is unpredictable and can impact your profits.

# KEY CONSIDERATIONS AND STRATEGIES FOR RIOT FEST & BEYOND

# **FESTIVAL APPLICATIONS**

#### **RIOT FEST APPLICATIONS**

- Riot fest food vendor
- Artisan booth
- Nonprofits booth

### **CITY OF CHICAGO APPLICATIONS**

- 180 Special event food booth
- 180 Special event food truck
- Single Special event food booth
- Single Special event food truck
- Pop-up retail
- BIS Small business information sheet



# SINGLE EVENT VENDOR REVIEW PROCESS

- Collection and submission generally facilitated by event coordinator
- Event coordinator then uploads the completed applications to the online special events portal. ONLY event coordinators can access the portal. Individual vendors should NOT try to use the online portal.
- Should be submitted at least 20 days prior to event
- Health reaches out directly to applicant via email or phone to with any follow-up questions/concerns
- Late applications may not be reviewed in time for the event

#### **TYPES OF APPLICATIONS**

- 1. Single Event Food License Application
- 2. Single Event Food Truck License Application
- 3. 180 Day Special Event Food Booth License Application (BACP > CDPH)
- 4. 180 Day Special Event Food Truck License Application (BACP > CDPH)
- 5. Special Event Food Sampling Application



If the 3rd party location is in Chicago, it must be a licensed shared kitchen or have a supplemental shared kitchen license. Inspection must be within 6 months.

If the 3rd party location is outside Chicago, a labeled plan with equipment list will be required. Additional documentation may be requested. Inspection must be within 90 days. When listing the supplier information on the application.

List the full name(s) and complete addresses of the food supplier(s) used for the event (wholesalers, distributors, etc.). Retain all receipts for inspection.

# **VENDOR APPLICATIONS**



## CHICAGO DEPARTMENT OF CULTURAL AFFAIRS AND SPECIAL EVENTS SPECIAL EVENT PERMIT APPLICATION

#### SPECIAL EVENT FOOD SINGLE EVENT LICENSE APPLICATION

FEE: 75.00 PER VENDOR. (Upon approval you will be sent a link to pay for the license online). THIS APPLICATION MUST BE SUBMITTED 20 CALENDAR DAYS PRIOR TO THE EVENT Please type or print clearly. Application will be returned if not completed in its entirety.

EVENT INFORMATION			
Name of Event			
Address of Event (Range if possible)			
Date(s) of Event	Hours of Event		
Event Food Coordinator	- Constant Control		
	THORE W	LIIIdii	
VENDOR INFORMATION			
Legal Name of Food Vendor	Con	tact	
Phone #( Email			
Address of Food Vendor	City	State	_Zip Code
Illinois Department of Revenue (IDOR) # (8 digits)			
Dept. of Business Affairs & Consumer Protection ACCOUNT	# (up to 6 digits)		
If you do not know your account # please call (312) 74-GOI Affairs & Consumer Protection Account #.	BIZ. If you do not have a	City of Chicago	Department of Business
Summer Food Festival Sanitation Certificate #	(Please attached a co	opy of the certific	cate to this application)
For a list of Summer Sanitation Class locations and dates click on			
20Festivals/summersanprovd.pdf			
Print Name_	Title		
Signature (Must be signed by an owner or officer)		Date:	//_
List the name and address of the licensed food establishme sanitation of the equipment to be used. If you are not usin 3 <sup>rd</sup> party location owner/operator. Note: NEITHER FOOD	g your own facility, attac	ch a <u>notarized</u> c	ommissary letter from the
Describe how time/temp requirements (cold foods at 41 dimaintained during the transport of food to the event. (i.e.	사람이 모양을 보지 않는 경우를 보기 때문에 주었다.		내용하는 경험 하면 하면 하면 하는 바로 하는 것이 없었다.
List the name(s) and addresses of the food supplier(s) used for th	E EVENT (wholesalers, distribu	itors, etc.). Retain	all receipts for inspection.

1

CHICAGO DEPARTMENT OF CULTURAL AFFAIRS AND SPECIAL EVENTS PERMIT APPLICATION

This pre-application form is for in-	PERSON City of Chic	cago business license	applicants' use a	t the Small Business Ce	nter only.
Forms not submitted in person wil			••		,
Type of PRE-Application	Business License	;			
	Adding a new site		1		Site #
Business Entity Informati		LIC WAY PERMITS AT YOUR	PREVIOUS SITE MUST I	BE CANCELLED, AND PROOF O	F REMOVAL IS REQUIRE
Type of Business	Sole Proprietor	Partnership LLC	Corporation	Non-Profit Trus	ot Other
Legal Name of Business					
The exact "legal name" as it appears in the official business formation documentation.	<ul> <li>For General Partn</li> </ul>	erships, this is the full name	of each business owne	ppears on their valid governme r as it appears on their valid gov ow), as it appears in the official	vernment-issued photo IL
'Doing Business As" Name					
The exact "Doing Business As" (DBA) name as it appears in the official business formation documentation.	are required to file for ar	n Assumed Name Certificate	with the Cook County	der an assumed name (a name Clerk's office at 118 N. Clark Str Assumed Business Name Regi	reet, Room 120,
A State of Illinois File Number & Da	ate are <b>REQUIRED</b> fo	or all (Illinois & Non-Il	linois based) Cor	porations/Not For Profi	ts, LLCs, LLPs, LF
State of Illinois File #				is Secretary of State at 69 W. www.cyberdriveillinois.com/depart	
Incorporation/File Date		-	Incorporation (for Corporation (for Limited Liability Co	Ilinois Secretary of State. May poration/Not For Profit Corporation pmpany); Statement of Partners or Certificate of Limited Partner	ion); Articles of Organiza ship Authority (for Limited
A Federal Employer Identification N	Number (EIN) is REC	QUIRED for all busines			•
Employer Identification #				al Revenue Service at 230 S. at www.irs.gov/businesses > Em	
An Account ID Number is REQUIRE	D for ALL business	entity types that con	duct business in	the state of Illinois or w	ith Illinois custome
formerly IBT #) IDOR Account ID #				s Department of Revenue at 5 http://tax.illinois.gov > Business	
Business Activity and Loc	ation				
Business Activity					
List your business activities, including all products and/ or services to be offered.					
f selling goods, what type of sales?	Retail (Consumer	rs Only) Wholesale	e (Business to Busi	ness Only) Both	
Business Site Address					
Provide the full business location address where the business transactions and/or activities occur. If applicable, provide the <b>extended</b> address	Street Number(s)	N/S/E/W Street Na	me	Ave./St.	Ste./Apt. # Flo
(e.g. 100-102 N. Main St.).	City	State		ZIP Code	
quare footage used by the business:		SQ. FT	Amount of e	mployees at this site:	
Primary Business Contact	Information				
Tillialy busiliess contact	. IIII VI IIIA LIVII				



City of Chicago Department of Business Affairs and Consumer Protection | Small Business Center 121 N. LaSalle Street, Room 800, Chicago, IL 60602 | (312) 74-GOBIZ (312-744-6249) | Chicago.gov/BACP

Page 1 of 2 Last updated 10/2022

#### Owner and Officer Information (as required per 4-4-050 of the Municipal Code of Chicago)

- Sole Proprietors are required to provide information about the Individual who owns the business.
- o General Partnerships, Limited Partnerships and Limited Liability Partnerships are required to provide information about all the Partners of the organization.
- Limited Liability Companies are required to provide information about the organization's Members, and any other shareholder(s) with a major beneficial interest.
   Corporations are required to provide information about the organization's President, Secretary, and any other shareholder(s) with a beneficial interest.
- Not for Profit Corporations are required to provide information about the organization's President and Secretary.

Proof of identification may be required to complete the <u>actual</u> application.							
Ownership % Title: Sole Proprietor Partner President Managing Member Other:							
First Name		Middle Name		Last Name			
Current Residential Address			Suite/Apt. #	City	State	ZIP Code	
Home Phone	Social Security Number / ITIN 	Date of Birth /	/	Email Address			
Ownership % Title: Sec	retary Partner Manag	ing Member	Other:				
First Name		Middle Name		Last Name			
Current Residential Address			Suite/Apt. #	City	State	ZIP Code	
Home Phone	Social Security Number / ITIN	Date of Birth	/	Email Address			
Ownership % Title:Vice PresidentMemberOther:							
First Name	Middle Name	Last Name					
Current Residential Address			Suite/Apt. #	City	State	ZIP Code	
Home Phone	Social Security Number / ITIN	Date of Birth	/	Email Address			
Ownership % Title: Trea	asurer Member Other	:					
First Name		Middle Name		Last Name			
Current Residential Address			Suite/Apt. #	City	State	ZIP Code	
Home Phone	Date of Birth	/	Email Address				
Ownership % Title: Sha	reholder Other:						
First Name	Middle Name		Last Name				
Current Residential Address			Suite/Apt. #	City	State	ZIP Code	
Home Phone	Social Security Number / ITIN	Date of Birth	1	Email Address			



City of Chicago Department of Business Affairs and Consumer Protection | Small Business Center 121 N. LaSalle Street, Room 800, Chicago, IL 60602 | (312) 74-G0BIZ (312-744-6249) | Chicago.gov/BACP

# LICENSE CERTIFICATE



- Both 180-day vendors and single event vendors receive City of Chicago License Certificate
- Copy sent via email
- Original mailed out to address provided by vendor
- Should have a copy of the license onsite at the event (posted)
- Inspectors may ask for the license



#### **RIOT FEST 2024 | NONPROFIT**

Business name	Business Name
0	Contact Name
Contact name	Contact Name
Address	Street Address
City	City
State	State
Zip	ZIP
Work phone	Business Phone
Cell phone	Primary Contact Cell Phone
Fax	Business Fax Number
Email	Primary Contact's Email
Website	Your primary web presence
FEIN or SS#	Required for tax reporting
Product description	Briefly describe what you plan to sell.
Chicago Booths	

Two weekend wristbands, tent and electricity are included with each booth.

NONPROFIT BOOTH 10x10 Booth - Free

#### **BOOTH BANNER**

Print Qty 2 - 3x10 Banner with Grommets every 2ft Banner Submission - Sept 15th 1pm - 6pm (Deliver On-site to Kevin, Signage Team 773.829.3438 Kevin@riotfest org)

Extras

Sidewalls (10x10)

0 \$ x \$100.00 = \$0 0 \$ x \$20.00 = \$0

0 \$ x \$5.00 = \$0

#### **RIOT FEST 2024 | COMMUNITY ARTISANS**



Business name	Business Name
Contact name	Contact Name
Address	Street Address
City	City
State	State
Zip	ZIP
Work phone	Business Phone
Cell phone	Primary Contact Cell Phone
Fax	Business Fax Number
Email	Primary Contact's Email
Website	Your primary web presence
FEIN or SS#	Required for tax reporting
Product description	Briefly describe what you plan to sell.
Chicago Booths	
Two weekend wristhands ten	t and electricity are included with each booth.

#### **COMMUNITY ARTISANS** 10x10 Booth - Free

#### **BOOTH BANNER**

Print Qty 2 - 3x10 Banner with Grommets every 2ft Banner Submission - Sept 15th 1pm - 6pm (Deliver On-site to Kevin, Signage Team 773.829.3438 Kevin@riotfest.org)

Extras Sidewalls (10x10)

0 \$ x \$5.00 = \$0



#### CERTIFICATE OF LIABILITY INSURANCE

00/00/0000

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(les) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER	CONTACT AGENTS NAME					
AGENTS NAME	PHONE AGENTS NUMBER (AC. No.):					
AGENTS ADDRESS	E-MAIL ADDRESS:					
	INSURER(S) AFFORDING COVERAGE NAIC #					
	INSURER A : INSURANCE COMPANY NAME HERE					
YOUR NAME & ADDRESS HERE	INSURER 8:					
	INSURER C :					
	INSURER D :					
	INSURER E :					
	INSURER # :					
COVERAGES CERTIFICATE NUMBER	PEVISION NUMBER					

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAMS.

- 16	GENERAL LIABILITY	INSR WO	1000	(MW/DD/YYYY)				
2	V					EACH OCCURRENCE	5	1,000,000
	COMMERCIAL GENERAL LIABILITY					DAMAGE TO RENTED PREMISES (Ea occurrence)	\$	300,000
	CLAIMS-MADE X OCCUR					MED EXP (Any one person)	5	
A.			POLICY NUMBER HERE	00/00/0000	00/00/0000	PERSONAL & ADV INJURY	\$	1,000,000
			A TOTAL			GENERAL AGGREGATE	5	2,000,000
8.0	GENL AGGREGATE LIMIT APPLIES PER:					PRODUCTS - COMP/OP AGG	\$	1,000,000
12	X POLICY PRO-						5	
1	AUTOMOBILE LIABILITY			-		COMBINED SINGLE LIMIT (Fig accident)	5	1,000,000
	ANY AUTO				00/00/0000	BODILY INJURY (Per person)	5	
A	ALL OWNED SCHEDULED AUTOS		POLICY NUMBER HERE 00/00/0	00/00/0000		BODILY INJURY (Per accident)	\$	
1	X HIRED AUTOS X NON-GWINED			PROPERTY DAMAGE (Per accident)	5			
- [						\$		
2	X UMBRELLA LIAB OCCUR	1			00/00/0000	EACH OCCURRENCE	5	5,000,000
A	EXCESS LIAB CLAIMS-MADE	1	POLICY NUMBER HERE	00/00/0000		AGGREGATE	\$	5,000,000
	DED RETENTIONS	12		2010/00/00/00	100000000000000000000000000000000000000		5	200 100 100 100 100
	NORKERS COMPENSATION					WC STATU- OTH- TORY LIMITS ER		
. / A	MY PROPRIETOR PARTNER/EXECUTIVE	N/A	POLICY NUMBER HERE	00/00/0000	00/00/0000	E.L. EACH ACCIDENT	5	1,000,000
0	(Mandatory in NH)		POLICY NUMBER HERE 00/00/000		00/00/0000	E.L. DISEASE - EA EMPLOYEE	\$	1,000,000
6	f yes, describe under DESCRIPTION OF OPERATIONS below					E.L. DISEASE - POLICY LIMIT	5	1,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (Attach ACORD 101. Additional Remarks Schedule, if more space is required)
RE: Riot Fest Chicago | Sept. 15, 2023 - Sept. 17, 2023 | Chicago, IL

Riot Fest Corporation, City of Chicago Department of Cultural Affairs and Special Events, Chicago Park District, all members, directors, agents, employees, successors, assigns, and any other mandated additional insured ordered by each city and/or municipality are named as additional insured but only in respect to liability arising out of operations of the named insured. The insurance shall be primary and non-contributory.

CERTIFICATE HOLDER

CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

AGENTS SIGNATURE HERE

ACORD 25 (2010/05)

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General Liability					
General Aggregate	\$2,000,000				
Each Occurrence	\$1,000,000				
Products Completed Operations	\$1,000,000				
Damage to Rented Premises	\$ 300,000				
Hired/Non Owned Automobile	\$1,000,000				
Umbrella Liability Insurance (Aggregate & Ea. Occurrence)	\$5,000,000				

#### Statutory Workers' Compensation including Employer's Liability Insurance

Each Accident - \$1,000,000 / Disease - EA Employee - \$1,000,000 / Disease - Policy Limit - \$1,000,000

#### **Description of Operations / Locations / Vehicles / Special Provisions**

RE: Riot Fest / Sept 15, 2023 - Sept 17, 2023 / Chicago, IL

Riot Fest Corporation, City of Chicago Department of Cultural Affairs and Special Events, and Chicago Park District are named as additional insured but only in respects to liability arising out of operations of the named insured. This insurance shall be primary and non-contributory.

Certificate Holders	Please send certificate of insurance to:
Riot Fest Corporation PO Box 220350	Diane Casazza dianec@theaguarian.com &
Chicago, IL 60622	Holly Black hblack@higginboth am.net

Please direct questions specific to insurance related issues to the following contact:

Holly Black hblack@higginbotham.n



# NORTH LAWNDALE & LITTLE VILLAGE VENDOR BOOTH SELECTION

# PRESENTS BEYOND THE FEST A CELEBRATION OF COMMUNITY: MORE THAN JUST A MUSIC FESTIVAL

#### FREE BOOTHS FOR NEW BUSINESSES

- 6 Food Vendors
- 5 Artisans
- 10 Nonprofits

**Selection Process:** To qualify for the free booth selection, vendors need to demonstrate that they have fulfilled all requirements for permits, insurance, and other application procedures. If you are selected but your application is denied by the City of Chicago, Chicago Park District, or Star Events, your free booth will be offered to an alternate business.

Please note that all vendors who register for the workshop, regardless of whether they are selected for a free booth or not, will be notified by email or phone by the Riot Fest Staff by Sept 3, 2024.

**Food Vendors -** Hard Cost \$1850 – Includes tent, serving counter, electricity, lights, hand wash sink, trash removal, signage poles & install (must provide banner – 3x10 with grommets)



# NORTH LAWNDALE & LITTLE VILLAGE VENDOR SELECTION CRITERIA

At the heart of Riot Fest success are our vibrant and diverse vendors. We take the vendor selection process seriously to ensure an enriching and satisfying experience for all attendees.

Here are the criteria we use to select our vendors:

- Compliance with Legal Requirements: All vendors must meet necessary legal requirements such as having valid permits, licenses, and insurances.
- 2. Quality of Products/Services: We seek vendors who provide high-quality products or services that will captivate and please our event attendees.
- **3. Diverse Offerings**: We value diversity! We aim to select vendors offering different types of products or services to provide a wide range of options for attendees.
- **4. Experience in Similar Events**: Vendors with experience in similar events often bring a level of professionalism and preparation that we appreciate.
- 5. Customer Service Excellence: Vendors should exhibit strong customer service skills, being friendly, professional, and responsive to attendees.
- **6. Financial Stability**: Vendors need to demonstrate financial
- 7. Supporting Local Businesses: We have a preference for local vendors as a way to bolster our local economy.
- 8. **Vendor Reputation**: A strong reputation or positive reviews can contribute to an enhanced experience for event attendees.



#### THANK YOU FOR STAYING!

As a special thank you for your time and dedication, I'm excited to announce that each of you will receive a pair of tickets to this year's festival!

# THANK YOU!

FOOD SAFETY GUIDELINES PROVIDED BY





RIOTFEST.ORG/COMMUNITY

CONTACT US: COMMUNITY@RIOTFEST.ORG